

Interim Report | 2020

Investec Australia Property Fund

Interim financial report for the half year ended 30 September 2020 prepared in accordance with the Corporations Act 2001 and the ASX Listing Rules



Directors' report

The directors of Investec Property Limited (ABN 93 071 514 246), the Responsible Entity (**RE**) of Investec Australia Property Fund (**IAP** or **the Fund**), present their report together with the consolidated financial statements of the Fund for the half-year ended 30 September 2020.

The Fund is an Australian-domiciled REIT which is registered as a managed investment scheme in Australia under the *Corporations Act 2001* (Cth) (**Corporations Act**) and is subject to regulatory oversight by ASIC. The Fund was registered on 23 August 2013 as a foreign collective investment scheme authorised to solicit investment from members of the public in South Africa in terms of the Collective Investment Schemes Control Act No. 45 of 2003. The manager of the Fund is Investec Property Management Pty Limited (ABN 63 161 587 391).

The Fund was listed on the Johannesburg Stock Exchange (**JSE**) on 23 October 2013 under the 'Real Estate Holdings Development' sector. The Fund was listed on the Australian Securities Exchange (**ASX**) on 28 May 2019 and following this the Fund is dual primary listed on the ASX and JSE. The unit code on both the ASX and JSE is "IAP" and the ISIN is AU0000046005. Units in the Fund are quoted on both JSE and the ASX and can be moved between the South African register and the Australian register. Unitholders can elect where their units are traded by holding their units on either the South African register or the Australian register.

Directors of the RE

The following persons were directors of the RE during the period from 1 April 2020 up to the date of this report:

| | |
|----------------|---|
| Richard Longes | Independent Non-Executive Director and Chairperson |
| Sally Herman | Independent Non-Executive Director, Lead Independent Director and Chairperson of the Audit and Risk Committee |
| Stephen Koseff | Non-Executive Director |
| Graeme Katz | Executive Director |
| Sam Leon | Non-Executive Director |
| Hugh Martin | Independent Non-Executive Director |
| Georgina Lynch | Independent Non-Executive Director |

Directors of the Manager

The following persons were directors of the Manager during the period from 1 April 2020 up to the date of this report:

| | |
|----------------|--------------------|
| Graeme Katz | Executive Director |
| Zach McHerron | Executive Director |
| Kristie Lenton | Executive Director |

Company secretary

The following persons were the company secretaries of the RE during the period from 1 April 2020 up to the date of this report:

| | |
|------------------|------------------------|
| Paul Lam-Po-Tang | Resigned 19 June 2020 |
| Lucy Spenceley | Appointed 19 June 2020 |

Operating and financial review

Fund objectives and investment philosophy

The Fund's strategy is to invest in office, industrial and retail properties in major metropolitan cities or established commercial precincts in Australia and New Zealand.

The objectives of the Fund are to:

- deliver income and capital returns to unitholders over time;
- grow and diversify its asset base; and
- maintain a strong corporate governance framework.

The Fund's investment philosophy focuses on making investment decisions based on sound underlying property fundamentals, enhancing the quality of the property portfolio and identifying opportunities to unlock additional value through active asset management. The Fund adheres to this philosophy by utilising the skills of an experienced and well-connected management team with a presence in the Fund's key geographies of Sydney, Melbourne and Brisbane and through a commitment to sound balance sheet management.

Financial result

The following table summarises the statutory profit for the half-year ended 30 September 2020 and provides a comparison to the half-year ended 30 September 2019.

| AUD'000 | HY21 | HY20 |
|---|---------------|---------------|
| Revenue, excluding straight-line rental revenue adjustment | 45 017 | 47 169 |
| Straight-line rental revenue adjustment | 168 | 746 |
| Property expenses | (9 909) | (10 329) |
| Net property income | 35 276 | 37 586 |
| Other operating expenses ¹ | (3 600) | (8 563) |
| Net finance costs | (4 112) | (7 022) |
| Cost on sale of investment property | (2 013) | – |
| Other income | 3 | 3 |
| Fair value adjustments | 12 790 | 20 769 |
| Total comprehensive income attributable to unitholders | 38 344 | 42 773 |

As at 30 September 2020, the Fund's net assets attributable to unitholders was AUD1.34 per unit (30 September 2019: AUD1.33 per unit).

Funds from operations

The RE targets distributions between 80% and 100% of funds from operations (**FFO**), and will report distributions as a percentage of FFO and adjusted FFO (**AFFO**).

FFO is calculated in accordance with the Property Council Guidelines, determined by adjusting statutory net profit (under Australian Accounting Standards (**AAS**)) for non-cash and other items such as property revaluations, derivative mark-to-market impacts, amortisation of tenant incentives, gain/loss on sale of investment properties, straight-line rental revenue adjustments, non-FFO tax expenses/benefits and other unrealised one-off items.

AFFO is calculated in accordance with version 2 of the Property Council of Australia's "Voluntary Best Practice Guidelines for Disclosing FFO and AFFO", published in December 2017, being FFO adjusted for maintenance capital expenditure, cash and cash equivalent incentives (including rent free incentives) given to tenants during the period and other one-off items which have not been adjusted in determining FFO.

¹ Other operating expenses in HY20 includes AUD4.5 million of transaction costs in relation to the ASX listing process included within the consolidated statement of profit or loss and other comprehensive income.

Directors' report

continued

A reconciliation of the statutory profit to FFO and AFFO is set out below for the half-year ended 30 September 2020 and provides comparison to the half-year ended 30 September 2019.

| AUD'000 | HY21 | HY20 |
|--|----------------|----------------|
| Total comprehensive income attributable to unitholders | 38 344 | 42 773 |
| Adjusted for: | | |
| Fair value adjustments | (12 790) | (20 769) |
| Straight-line rental revenue adjustment | (168) | (746) |
| Amortisation of incentives | 733 | 711 |
| Cost on sale of investment property | 2 013 | – |
| Other one off items ² | – | 4 490 |
| FFO | 28 132 | 26 459 |
| Maintenance capex | (1 198) | (816) |
| Leasing fees and cash incentives | (102) | (243) |
| AFFO | 26 832 | 25 400 |
| Weighted average units | 611 298 | 531 766 |
| | HY21 | HY20 |
| Basic and diluted earnings (cents per unit (cpu)) | 6.27 | 8.04 |
| FFO (cpu) | 4.60 | 4.98 |
| AFFO (cpu) | 4.39 | 4.78 |

Interim distribution for the six months ended 30 September 2020 is as follows:

| | HY21 |
|--------------------------------------|--------|
| FFO (AUD'000) | 28 132 |
| AFFO (AUD'000) | 26 832 |
| Distribution declared (AUD'000) | 26 832 |
| Distribution declared (cpu) | 4.39 |
| Distribution as a percentage of FFO | 95% |
| Distribution as a percentage of AFFO | 100% |

² Transaction costs in relation to the ASX listing process included within other operating expenses in the consolidated statement of profit or loss and other comprehensive income.

Property portfolio

At the date of this report, the Fund's portfolio comprised 30 properties valued at AUD1 100.4 million. The portfolio is geographically diversified with properties located in key markets across Australia and New Zealand. The majority of the Fund's exposure is to New South Wales, Victoria and Queensland, which represent 66%³ of the portfolio.

a. Acquisitions and disposals

During the period the Fund contracted to acquire an industrial property at Lot 3, Belconnen Crescent, Brendale QLD for AUD15.6 million on a fund through basis. The acquisition is due to complete after the period end.

During the period the Fund completed the sale of 757 Ann Street, Fortitude Valley QLD for AUD94.0 million, an 11% premium to book value.

b. Leasing

At the date of this report, the Fund's portfolio is 97.5%³ occupied and has a weighted average lease expiry of 4.8 years³ with 45.7%³ of leases expiring after five years. During the period from 1 April 2020 up to the date of this report the Fund entered into leases in respect of 34 277m², with a further 3 726m² subject to signed heads of agreement.

c. Valuations

Seven properties were externally valued as at 30 September 2020. These were 47 Sawmill Circuit, Hume ACT; 57 Sawmill Circuit, Hume ACT; 24 Sawmill Circuit, Hume ACT; 44 Sawmill Circuit, Hume ACT; 2–8 Mirage Rd, Direk SA; 2404 Logan Road, Eight Mile Plains QLD; and 186 Reed Street, Greenway ACT. Combined, these valuations have resulted in an increase in property value of AUD1.4 million since the last reported value on 31 March 2020.

The uplift in value for the properties that were externally valued is largely driven by capitalisation and discount rate compression on the ACT industrial properties, offset by cashflow assumptions. The weighted average capitalisation rate compression on the ACT industrial properties was approximately 50 bps. The cashflow assumptions adopted by the valuers factored in longer lease up periods and lower net effective rents. Given 24 Sawmill Circuit and 57 Sawmill Circuit both have short WALEs, the short term cashflow adjustments largely offset the compression in capitalisation and discount rates.

Other properties in the portfolio were internally valued with a net increase of AUD17.2 million. The uplift in value for the properties that were internally valued is largely driven by cash flow factors, amendments to the valuation methodology applied (on the amended risk assessment outcome) and leasing activity undertaken since 31 March 2020. For 13 of the properties internally valued, the capitalisation and discount rate softening adopted in May 2020 was reversed on the back of the risk reassessment, leasing activity undertaken since May 2020 and market evidence. For all other properties internally valued, the capitalisation rate and discount rate was not varied to what was adopted in May 2020.

The total increase in property value for the six months to 30 September 2020 was AUD18.6 million. The valuation approach the Fund has adopted for the half year to 30 September 2020 is a continuation of the approach adopted for the reassessment and ultimate adoption of fair value for the year ended 31 March 2020 conducted in May 2020. This approach was conducted in light of the potential impacts of the COVID-19 pandemic on the Fund's portfolio, factoring in the limited market information and unknown impacts to the Fund's tenants available at that time. The focus was on a risk based assessment, where there was a biased approach to the discounted cash flow (DCF) valuation methodology (for the properties that were internally valued) to capture the impacts of subdued growth, longer lease up periods, lower net effective rents and lower probability of tenant's renewing in the short to medium term.

Impact of the COVID-19 pandemic

In early 2020 the Fund implemented a detailed tenant engagement program to gain an understanding of the impact on the tenant base of the Australian bushfires and the early stages of the COVID-19 pandemic.

In mid-March 2020, as the seriousness of the COVID-19 pandemic was becoming more evident, the program was re-instated. All tenants in the portfolio have been communicated with on numerous occasions in an attempt to understand the potential impacts of the COVID-19 pandemic on their business and how this might influence their ability to meet their lease obligations and impact their future leasing decisions. The information obtained from tenants has been used in determining forecast cash flows for each of the properties and in determining the fair value assessment.

During the current reporting period, the Fund continues to communicate with all tenants, particularly as it becomes evident that some tenants may require additional rental support as their businesses are impacted by the COVID-19 pandemic. In assessing requests for rental support, the Fund considers the code of conduct for commercial tenancies released by the National Cabinet on 7 April 2020, acknowledging that not all of the tenants that have requested rental support are captured by the code and that each State and Territory implemented the code in slightly different ways. Where possible, the Fund attempts to agree a commercially sensible position by addressing each individual tenant's specific circumstances on a case-by-case basis. Details of rent relief granted to tenants during the period are included in note 8 to the consolidated interim financial statements.

The impact of the COVID-19 pandemic has resulted in a portion of the Fund's tenants experiencing challenging and uncertain times. Whilst the situation is evolving, the Responsible Entity remains confident that the Fund will be able to continue as a going concern which assumes the Fund will be able to continue trading and realise assets and discharge liabilities in the ordinary course of business for at least 12 months from the date of the consolidated interim financial statements. Details of assessments of the Fund's ability to continue as a going concern are included in note 1 of the consolidated interim financial statements.

Outlook and guidance

The forecast for the year ended 31 March 2021 is outlined in the Explanatory Memorandum (EM) associated with the proposal for the internalisation of the management function of the Fund, which was published on 20 October 2020. The forecast disclosed in the EM has been prepared on the basis of the current external management structure for the full financial year. In addition, a forecast assuming the implementation of the proposal in November 2020 has been prepared and disclosed.

The information and opinions contained above are recorded and expressed in good faith and are based upon sources believed to be reliable. No representation, warranty, undertaking or guarantee of whatever nature is made or given concerning the accuracy and/or completeness of such information and/or the correctness of such opinions.

Any reference to future financial information included in this report has not been reviewed or reported on by the Fund's independent auditors.

³ By gross property income.

Directors' report

continued

Events subsequent to reporting date

During the current period, the RE announced that it has commenced discussions with the Investec Group to internalise the management of the Fund, including retention of the existing management team. The Board has established a sub-committee comprising the independent directors to consider the internalisation proposal on behalf of unitholders. An Explanatory Memorandum and Notice of Meeting was sent to the unitholders on 20 October 2020. The unitholder meeting to vote on the internalisation proposal is scheduled for 17 November 2020. If the vote is successful, the internalisation proposal will be implemented on 30 November 2020.

Since balance date, there is no other item, transaction or event of a material and unusual nature likely, in the opinion of the RE, to affect significantly the operations of the Fund, the results of these operations, or the state of affairs of the Fund, in future financial years.

Significant changes in state of affairs

The Board is not aware of any matter or circumstance, that is not discussed in the operating and financial review that has significantly or may significantly impact the Fund now, or in future years.

Indemnification

Under the Fund's constitution the RE, including its officers and employees, is indemnified out of the Fund's assets for any loss, damage, expense or other liability incurred by it in properly performing or exercising any of its powers, duties or rights in relation to the Fund.

The Fund has not indemnified any auditor of the Fund.

Insurance premiums

No insurance premiums are paid out of the Fund's assets in relation to insurance cover for the RE, its officers and employees or the auditors of the Fund.

Environmental regulation

The Fund's operations are not subject to any significant environmental regulation under Commonwealth, State or Territory legislation.

Rounding off

The Fund is of a kind referred to in ASIC Class Order 2016/191 dated 24 March 2016 and in accordance with that ASIC Class Order, amounts in the financial report and directors' report have been rounded off to the nearest thousand dollars, unless otherwise stated.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307c of the Corporations Act 2001 is set out on page 8.

Additional interim financial report

As a result of the Fund being dual primary listed on both the JSE and ASX, the Fund's financial report for the half year ended 30 September 2020 is required to be reviewed by auditors in both Australia and South Africa to meet the regulatory requirements in both jurisdictions. Due to the varying reporting requirements in Australia and South Africa, two sets of financial statements have been prepared, where the differences in the two are largely presentation driven. Both copies of the financial statements are on the Fund's website www.iapf.com.au.

Signed in accordance with a resolution of the directors of Investec Property Limited.



Richard Longes
Chairperson



Graeme Katz
Chief Executive Officer

29 October 2020

Directors' declaration

In the opinion of the directors of Investec Property Limited, the Responsible Entity of Investec Australia Property Fund:

- (a) the consolidated financial statements and notes that are set out on pages 9 to 23 are in accordance with the *Corporations Act 2001* (Cth), including:
- (i) giving a true and fair view of the Fund's financial position as at 30 September 2020 and of its performance, for the financial period ended on that date; and
 - (ii) complying with Australian Accounting Standards as it relates to AASB 134 *Interim Financial Reporting*, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) there are reasonable grounds to believe that the Fund will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the directors of Investec Property Limited:

Dated at Sydney this 29th day of October 2020.



Richard Longes
Chairperson

29 October 2020

Auditor's independence declaration



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Investec Property Limited, the Responsible Entity of
Investec Australia Property Fund

I declare that, to the best of my knowledge and belief, in relation to the review of Investec Australia Property Fund for the half-year ended 30 September 2020 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the review; and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

A handwritten version of the KPMG logo in blue ink.

KPMG

A handwritten signature in blue ink, appearing to read 'Paul Thomas'.

Paul Thomas

Partner

Sydney

29 October 2020

Consolidated statement of profit and loss and other comprehensive income

For the six months to 30 September 2020

| AUD'000 | Notes | Reviewed six months to 30 September 2020 | Reviewed six months to 30 September 2019 |
|--|-------|--|--|
| Revenue, excluding straight-line rental revenue adjustment | | 45 017 | 47 169 |
| Straight-line rental revenue adjustment | | 168 | 746 |
| Revenue | 3 | 45 185 | 47 915 |
| Property expenses | | (9 909) | (10 329) |
| Net property income | | 35 276 | 37 586 |
| Other operating expenses | | (3 600) | (8 563) |
| Operating profit excluding fair value adjustment | | 31 676 | 29 023 |
| Fair value adjustments | 4 | 12 790 | 20 769 |
| Finance costs | | (4 131) | (7 075) |
| Finance income | | 19 | 53 |
| Cost on sale of investment property | | (2 013) | – |
| Other income | | 3 | 3 |
| Total comprehensive income attributable to equity holders | | 38 344 | 42 773 |
| Units in issue at the end of the period | 5 | 611 298 | 555 726 |
| Weighted average number of units in issue for the period | | 611 298 | 531 766 |
| Basic and diluted earnings per unit (cents) | | 6.27 | 8.04 |

The notes on pages 13 to 23 are an integral part of these consolidated financial statements.

Consolidated statement of financial position

As at 30 September 2020

| AUD'000 | Notes | Reviewed 30 September 2020 | Audited 31 March 2020 |
|---|-------|-------------------------------|--------------------------|
| ASSETS | | | |
| Non-current assets | | | |
| | | 1 100 613 | 1 084 958 |
| Investment property | 6 | 1 100 401 | 1 084 958 |
| Receivables and other assets | 8 | 212 | – |
| Current assets | | | |
| | | 16 216 | 115 594 |
| Cash and cash equivalents | 7 | 7 153 | 17 128 |
| Receivables and other assets | 8 | 9 063 | 4 466 |
| Property held for sale | | – | 94 000 |
| Total assets | | 1 116 829 | 1 200 552 |
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| | | 819 673 | 808 161 |
| Contributed equity | | 696 402 | 696 402 |
| Retained earnings | | 123 271 | 111 759 |
| Non-current liabilities | | | |
| | | 262 434 | 353 669 |
| Long-term borrowings | 9 | 252 201 | 345 487 |
| Trade and other payables | | 6 041 | 4 845 |
| Financial instruments held at fair value | 10 | 4 192 | 3 337 |
| Current liabilities | | | |
| | | 34 722 | 38 722 |
| Trade and other payables | | 7 890 | 12 417 |
| Distributions payable | 5 | 26 832 | 26 305 |
| Total equity and liabilities | | 1 116 829 | 1 200 552 |
| Number of units in issue ('000) | | 611 298 | 611 298 |
| Net asset value per unit (AUD) ⁴ | | 1.34 | 1.32 |

The notes on pages 13 to 23 are an integral part of these consolidated financial statements.

⁴ Net asset value per unit is calculated by dividing net asset value by the number of units in issue.

Consolidated statement of changes in equity

For the six months to 30 September 2020

| AUD'000 | Contributed equity | Retained earnings | Total unitholder's interest |
|--|-----------------------|----------------------|--------------------------------|
| Balance at 1 April 2019 | 515 203 | 106 274 | 621 477 |
| Total comprehensive income attributable to unitholders | – | 42 773 | 42 773 |
| Issue of ordinary units | 98 500 | – | 98 500 |
| Distributions paid/payable to ordinary unitholders | – | (25 390) | (25 390) |
| Reviewed balance at 30 September 2019 | 613 703 | 123 657 | 737 360 |
| Balance at 1 October 2019 | 613 703 | 123 657 | 737 360 |
| Total comprehensive income attributable to unitholders | – | 16 183 | 16 183 |
| Issue of ordinary units | 82 699 | – | 82 699 |
| Distributions paid/payable to ordinary unitholders | – | (28 081) | (28 081) |
| Audited balance at 31 March 2020 | 696 402 | 111 759 | 808 161 |
| Balance at 1 April 2020 | 696 402 | 111 759 | 808 161 |
| Total comprehensive income attributable to unitholders | – | 38 344 | 38 344 |
| Issue of ordinary units | – | – | – |
| Distributions paid/payable to ordinary unitholders | – | (26 832) | (26 832) |
| Reviewed balance at 30 September 2020 | 696 402 | 123 271 | 819 673 |

The notes on pages 13 to 23 are an integral part of these consolidated financial statements.

Consolidated statement of cash flows

For the six months to 30 September 2020

| AUD'000 | Reviewed six months to 30 September 2020 | Reviewed six months to 30 September 2019 |
|---|--|--|
| Cash flows from operating activities | | |
| Rental income received | 50 975 | 51 689 |
| Property expenses | (13 158) | (15 035) |
| Fund expenses | (6 822) | (5 176) |
| Security deposits received | 835 | – |
| Cash generated from operations | 31 830 | 31 478 |
| Finance income received | 19 | 53 |
| Finance costs paid | (4 769) | (6 814) |
| Distribution paid to unitholders | (26 305) | (31 649) |
| Net cash (used in)/from operating activities | 775 | (6 932) |
| Cash flows from/(used in) investing activities | | |
| Receipts from sale of investment property | 89 251 | – |
| Deposit on investment property acquired | – | (4 050) |
| Acquisition cost and capital expenditure | (3 903) | (1 133) |
| Net cash outflow used in investing activities | 85 348 | (5 183) |
| Cash flows from financing activities | | |
| Borrowings raised | 12 000 | 18 500 |
| Repayment of loans | (105 209) | (107 300) |
| Proceeds from issue of units | – | 98 500 |
| Payment of termination of hedging | (2 889) | – |
| Net cash inflow from financing activities | (96 098) | 9 700 |
| Net increase/(decrease) in cash and cash equivalents | (9 975) | (2 415) |
| Cash and cash equivalents at beginning of the period | 17 128 | 7 792 |
| Cash and cash equivalents at end of the period | 7 153 | 5 377 |

The notes on pages 13 to 23 are an integral part of these consolidated financial statements.

Notes to the consolidated interim financial statements

For the six months to 30 September 2020

1. Basis of preparation

The consolidated interim financial statements for the half-year ended 30 September 2020 was authorised for issue in accordance with a resolution of the directors of the Investec Property Limited (**RE**) on 29 October 2020.

The consolidated interim financial statements for the half-year ended 30 September 2020 have been prepared in accordance with the *Corporations Act 2001* (Cth) (**Corporations Act**) and Australian Accounting Standard AASB 134 *Interim Financial Reporting*.

This consolidated interim financial report does not include all the notes and information normally included in a set of annual financial statements. Accordingly, this report is to be read in conjunction with the annual financial statements for the year ended 31 March 2020 and any public announcements made in respect of Investec Australia Property Fund (**IAP** or **the Fund**) during the reporting period in accordance with the continuous disclosure requirements of the Corporations Act.

The consolidated interim financial statements have been prepared on the historical cost basis except for the following material items in the statement of financial position:

- derivative financial instruments are measured at fair value; and
- investment property is measured at fair value.

The financial statements have been prepared on a going concern basis. The impact of the COVID-19 pandemic has resulted in a portion of the Fund's tenants experiencing challenging and uncertain times. Whilst the situation is evolving, the Responsible Entity remains confident that the Fund will be able to continue as a going concern which assumes the Fund will be able to continue trading and realise assets and discharge liabilities in the ordinary course of business for at least 12 months from the date of the consolidated interim financial statements. In reaching this position, the following factors have been considered:

- the Fund is in a net current liability position of AUD18.5 million as at 30 September 2020 (31 March 2020: net current asset of AUD76.8 million). The net current liability position is principally due to the interim distribution declared. It is anticipated that it will be paid from the undrawn debt under the current loan facility (refer to note 9 *Borrowings*). The Fund manager has prepared a cashflow forecast 12 months from issuance of the financial statements which indicated that the fund is expected to have positive ongoing cashflows;
- the Fund's tenant exposure where the potential credit risk is more severe including hospitality and accommodation, tourism, education and retail is approximately 3.3% of the total tenant revenue base;
- the Fund's weighted average debt expiry is 7.0 years, with the earliest tranche maturing in March 2023;
- the Fund's debt is fixed or hedged to a level of 97.3%;
- the Fund's gearing⁵ sits at 22.4% with a covenant level of 55%;
- the Fund's interest cover ratio⁶ at 30 September 2020 was 6.8x with a covenant level of 2.0x; and
- stress testing of the covenants results in adequate levels of headroom from both a gearing and interest cover ratio perspective. While debt compliance may come under pressure, the Fund does not expect any potential covenant breaches for a period of 12 months from the date of the consolidated interim financial statements.

The outcome of all of the above leads the RE to determine that the Fund's financial position is strong, and it will be able to meet its debts as and when they fall due for at least a period of 12 months from the date of the consolidated interim financial statements. The consolidated interim financial statements have therefore been prepared on a going concern basis.

The same accounting policies and methods of computation are followed in the current interim financial statements as compared with the annual financial statements for the year ended 31 March 2020, unless otherwise stated.

The financial statements of controlled entities are included in the consolidated interim financial statements from the date on which control commences until the date on which control ceases. All subsidiaries are 100% owned trusts and controlled by the group with no restrictions.

This consolidated interim financial statements are presented in AUD, which is IAP's functional currency. IAP is of a kind referred to in ASIC Class Order 2016/191 dated 24 March 2016 and in accordance with that ASIC Class Order, all financial information presented in AUD has been rounded to the nearest thousand unless otherwise stated.

The preparation of the condensed consolidated financial statements in conformity with IFRS requires the board of the RE to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or the period of the revision and future periods if the revision affects both current and future periods.

Due to the COVID-19 pandemic, estimation uncertainty at balance date, that may have a significant risk of resulting in a material adjustment to the carrying amounts of assets within the next financial period relates to the valuation of investment properties. Refer to note 6 for information on best estimates used in the valuation of investment properties.

New accounting standards adopted by the Fund

Amendments to IFRS 3 '*Business Combinations – Definition of a Business*'. IFRS 3 '*Business Combinations – Definition of a Business*' to clarify the definition of a business. This amendment which have become effective from 1 January 2020 and have therefore been adopted, have not had a material impact on the Fund's financial results or position.

Amendments to IAS 1 and IAS 8 – *Definition of Material* IAS 1 and IAS 8 amended to clarify the definition of material as applied across all reporting standards. The intention of the amendment is to reduce and declutter financial reports and focus the user's attention on the key material items. This amendment which have become effective from 1 January 2020 and have therefore been adopted, have not had a material impact on the Fund's financial results or position.

Accounting standards applicable to the Fund not yet effective

Amendment to IAS 1 Classification of Liabilities as Current or Non-current. The amendments require a liability be classified as current when companies do not have a substantive right to defer settlement at the end of the reporting period. The Fund will look to review the disclosure in respect of liabilities, but do not expect this to have a material impact to the Fund.

⁵ Interest bearing liabilities (excluding debt establishment costs) less cash divided by the total value of investment properties. (non-IFRS information).

⁶ Earnings before interest, taxes, depreciation and amortization divided by interest expenses for the preceding 12 months. (non-IFRS information).

Notes to the consolidated interim financial statements

For the six months to 30 September 2020 *continued*

2. Segment information

The Fund has the following operating segments:

- office properties; and
- industrial properties.

The above segments are derived from the way the business of the Fund is structured, managed and reported to the chief operating decision-makers.

The Fund manages its business in the office and industrial property sectors where resources are specifically allocated to each sector in achieving the Fund's stated objectives.

Statement of profit or loss and other comprehensive income

For the six months ended 30 September 2020

| AUD'000 | Office | Industrial | Total |
|--|---------------|---------------|---------------|
| Revenue, excluding straight-line rental revenue adjustment | 30 800 | 14 217 | 45 017 |
| Straight-line rental revenue adjustment | (452) | 620 | 168 |
| Revenue | 30 348 | 14 837 | 45 185 |
| Property expenses | (7 981) | (1 928) | (9 909) |
| Net property income | 22 367 | 12 909 | 35 276 |
| Fair value adjustments – investment property | 11 747 | 6 828 | 18 575 |
| Fair value adjustments – foreign currency revaluation | (6 037) | – | (6 037) |
| Total segment results | 28 077 | 19 737 | 47 814 |
| Other operating expenses | | | (3 600) |
| Fair value adjustment on interest rate swaps | | | (855) |
| Fair value adjustment on foreign currency | | | 1 107 |
| Cost on sale of investment property | | | (2 013) |
| Finance costs | | | (4 131) |
| Finance income | | | 19 |
| Other income | | | 3 |
| Profit for the period | | | 38 344 |

Statement of profit or loss and other comprehensive income

For the six months ended 30 September 2019

| AUD'000 | Office | Industrial | Total |
|--|---------------|---------------|---------------|
| Revenue, excluding straight-line rental revenue adjustment | 36 466 | 10 703 | 47 169 |
| Straight-line rental revenue adjustment | 838 | (92) | 746 |
| Revenue | 37 304 | 10 611 | 47 915 |
| Property expenses | (9 022) | (1 307) | (10 329) |
| Net property income | 28 282 | 9 304 | 37 586 |
| Fair value adjustments – investment property | 30 331 | 8 806 | 39 137 |
| Fair value adjustments – foreign currency revaluation | (176) | – | (176) |
| Total segment results | 58 437 | 18 110 | 76 547 |
| Other operating expenses | | | (8 563) |
| Fair value adjustment on interest rate swaps | | | (15 600) |
| Fair value adjustment on foreign currency | | | (2 592) |
| Finance costs | | | (7 075) |
| Finance income | | | 53 |
| Other income | | | 3 |
| Profit for the period | | | 42 773 |

Statement of financial position extracts at 30 September 2020

| AUD'000 | Office | Industrial | Total |
|---|----------------|----------------|------------------|
| Investment property balance at 1 April 2020 | 763 158 | 321 800 | 1 084 958 |
| Foreign currency revaluation on property | (6 037) | – | (6 037) |
| Acquisition costs and capital expenditure | 2 685 | 52 | 2 737 |
| Straight-line rental revenue receivable | (452) | 620 | 168 |
| Fair value adjustments | 11 747 | 6 828 | 18 575 |
| Investment property at 30 September 2020 | 771 101 | 329 300 | 1 100 401 |
| Other assets not managed on a segmental basis | | | 16 428 |
| Total assets as at 30 September 2020 | | | 1 116 829 |
| Total liabilities not managed on a segmental basis | | | 297 156 |
| Net assets as at 30 September 2020 | | | 819 673 |

Statement of financial position extracts at 31 March 2020

| AUD'000 | Office | Industrial | Total |
|---|----------------|----------------|------------------|
| Investment property balance at 1 April 2019 | 822 867 | 239 000 | 1 062 767 |
| Acquisitions | – | 81 000 | 81 000 |
| Transfer to property held for sale | (94 000) | – | (94 000) |
| Foreign currency revaluation on property | 1 340 | – | 1 340 |
| Acquisition costs and capital expenditure | 5 084 | 4 166 | 9 250 |
| Straight-line rental revenue receivable | 3 569 | 838 | 4 407 |
| Fair value adjustments | 24 298 | (4 104) | 20 194 |
| Investment property at 31 March 2020 | 763 158 | 321 800 | 1 084 958 |
| Other assets not managed on a segmental basis | | | 115 594 |
| Total assets as at 31 March 2020 | | | 1 200 552 |
| Total liabilities not managed on a segmental basis | | | 392 391 |
| Net assets as at 31 March 2020 | | | 808 161 |

3. Revenue

| AUD'000 | Six months to 30 September 2020 | Six months to 30 September 2019 |
|--|------------------------------------|------------------------------------|
| Contracted rental income | 38 753 | 41 051 |
| Recoverable outgoings | 6 264 | 6 118 |
| Revenue, excluding straight-line rental revenue adjustment | 45 017 | 47 169 |
| Straight-line rental revenue adjustment | 168 | 746 |
| | 45 185 | 47 915 |

Notes to the consolidated interim financial statements

For the six months to 30 September 2020 *continued*

4. Fair value adjustments

| AUD'000 | Six months to 30 September 2020 | Six months to 30 September 2019 |
|---|------------------------------------|------------------------------------|
| Fair value adjustments – investment property | 18 575 | 39 137 |
| Fair value adjustments – interest rate swaps | (855) | (15 600) |
| Fair value adjustments – foreign currency revaluation | (4 930) | (2 768) |
| Total fair value adjustments | 12 790 | 20 769 |

The Fund restructured and terminated some of the interest rate swaps during the year ended 31 March 2020. As at 30 September 2020, the Fund has two interest rate fixed to variable instruments (30 September 2019: 17). Refer to note 10 for information on interest rate swaps.

5. Distributions to unitholders

| | Half year | | | | | |
|--------------------------------|-----------------|----------------------------------|-------------|-----------------|----------------------------------|-------------|
| | 2021 AUD'000 | 2021 Units in issue ('000) | 2021 cpu | 2020 AUD'000 | 2020 Units in issue ('000) | 2020 cpu |
| 1 April 2020–30 September 2020 | 26 832 | 611 298 | 4.39 | – | – | – |
| 1 April 2019–28 May 2019 | – | – | – | 7 631 | 555 726 | 1.59 |
| 28 May 2019–30 September 2019 | – | – | – | 17 759 | 555 726 | 3.20 |

6. Investment property

| AUD'000 | 30 September 2020 | 31 March 2020 |
|---|-------------------|------------------|
| Cost | 953 428 | 956 051 |
| Accumulated fair value adjustment | 131 780 | 115 549 |
| Investment properties | 1 085 208 | 1 071 600 |
| Straight-line rental revenue receivable | 15 193 | 13 358 |
| Carrying value | 1 100 401 | 1 084 958 |
| Movement in investment properties | | |
| Balance at beginning of year | 1 084 958 | 1 062 767 |
| Acquisitions | – | 81 000 |
| Property held for sale | – | (94 000) |
| Foreign currency revaluation on property | (6 037) | 1 340 |
| Acquisition costs and capital expenditure | 2 737 | 9 250 |
| Fair value adjustment on revaluation of investment properties | 18 575 | 20 194 |
| Straight-line rental revenue adjustment | 168 | 4 407 |
| Carrying value at end of the year | 1 100 401 | 1 084 958 |

Property to the value of AUD1 100.4 million (31 March 2020: AUD1 085.0 million) is held as security under the debt facility with Westpac, ANZ and PGIM currently drawn down to a value of AUD254.1 million (31 March 2020: AUD347.3 million).

All of the investment properties located in New South Wales, Victoria, South Australia, Queensland, Western Australia, Northern Territory and New Zealand are held under freehold interests. All of the properties located in the Australian Capital Territory are held under leasehold interests with the earliest termination date in 2088 and no lease payment obligations.

Gains and losses recorded in consolidated statement of profit and loss and other comprehensive Income for recurring fair value measurements categorised within level 3 of the fair value hierarchy amount to AUD18.6 million (31 March 2020: AUD20.2 million) and are presented in profit and loss in the line item 'fair value adjustment'.

| Property portfolio AUD'000 | Latest external valuation | | Consolidated carrying value | |
|---|---------------------------|-----------|-----------------------------|------------------|
| | Date | Valuation | 30 September 2020 | 31 March 2020 |
| Industrial portfolio | | | | |
| 47 Sawmill Circuit, Hume ACT | 30-Sep-20 | 12 200 | 12 200 | 11 100 |
| 57 Sawmill Circuit, Hume ACT | 30-Sep-20 | 9 900 | 9 900 | 9 500 |
| 24 Sawmill Circuit, Hume ACT | 30-Sep-20 | 9 500 | 9 500 | 9 050 |
| 44 Sawmill Circuit, Hume ACT | 30-Sep-20 | 10 400 | 10 400 | 10 400 |
| 2-8 Mirage Road, Direk SA | 30-Sep-20 | 8 750 | 8 750 | 8 750 |
| 30-48 Kellar Street, Berrinba QLD | 31-Mar-20 | 8 400 | 8 650 | 8 400 |
| 165 Newton Road, Wetherill Park NSW | 30-Sep-19 | 25 500 | 25 700 | 25 250 |
| 24 Spit Island Close, Newcastle NSW | 31-Mar-20 | 10 600 | 10 900 | 10 600 |
| 67 Calarco Drive, Derrimut VIC | 31-Mar-20 | 10 150 | 10 700 | 10 150 |
| 66 Glendenning Road, Glendenning NSW | 30-Sep-19 | 29 300 | 29 500 | 29 400 |
| 85 Radius Drive, Larapinta QLD | 31-Mar-20 | 17 500 | 18 000 | 17 500 |
| 54 Miguel Road, Bibra Lake WA | 30-Sep-19 | 31 000 | 31 000 | 30 100 |
| 24 Rodborough Road, Frenchs Forest NSW | 31-Mar-20 | 22 250 | 22 250 | 22 250 |
| 6-8 & 11 Siddons Way, Hallam VIC | 31-Mar-20 | 20 000 | 20 000 | 20 000 |
| 36-42 Hydrive Close Dandenong South VIC | 30-Sep-19 | 20 500 | 20 500 | 20 150 |
| 103 Welshpool Road, Welshpool WA | 10-Oct-19 | 26 500 | 26 600 | 25 900 |
| 70 Grand Trunkway, Gillman SA | 10-Oct-19 | 25 500 | 25 650 | 25 200 |
| 16 Dawson Street, East Arm NT | 10-Oct-19 | 29 000 | 29 100 | 28 100 |
| Office portfolio | | | | |
| 449 Punt Road, Cremorne VIC | 31-Mar-19 | 57 000 | 59 200 | 58 800 |
| 35-49 Elizabeth Street, Richmond VIC | 31-Mar-19 | 93 000 | 94 000 | 93 000 |
| 2404 Logan Road, Eight Mile Plains QLD | 30-Sep-20 | 17 500 | 17 500 | 18 150 |
| 186 Reed Street, Greenway ACT | 30-Sep-20 | 25 750 | 25 750 | 25 650 |
| 21-23 Solent Circuit, Baulkham Hills NSW | 30-Sep-19 | 62 500 | 63 100 | 61 500 |
| 266 King Street, Newcastle NSW | 31-Mar-20 | 77 000 | 78 500 | 77 000 |
| 113 Wicks Road, Macquarie Park NSW | 31-Mar-20 | 29 000 | 30 400 | 29 000 |
| 324 Queen Street, Brisbane QLD | 31-Mar-20 | 76 750 | 79 000 | 76 750 |
| 20 Rodborough Road, Frenchs Forest NSW | 31-Mar-20 | 62 500 | 62 500 | 62 500 |
| 2 Richardson Place, North Ryde NSW | 30-Sep-19 | 102 000 | 99 900 | 97 150 |
| 100 Willis Street, Wellington NZ ⁷ | 31-Mar-20 | 134 508 | 131 501 | 134 508 |
| 24 Wormald Street, Symonston ACT | 08-Feb-19 | 29 750 | 29 750 | 29 150 |
| Total investment properties | | | 1 100 401 | 1 084 958 |
| Property held for sale | | | | |
| 757 Ann Street, Fortitude Valley QLD ⁸ | 31-Mar-20 | 94 000 | – | 94 000 |
| | | | | 94 000 |

⁷ Converted at spot rate of 1.0844 at 30 September 2020.

⁸ The property was contracted to sell during the year ended 31 March 2020. The sale settled on 1 April 2020.

Notes to the consolidated interim financial statements

For the six months to 30 September 2020 *continued*

(A) Valuation basis

The basis of valuation of investment properties is fair value. Fair values are based on market values, being the price that would be received to sell an asset in an orderly transaction between market participants at balance date.

The Fund's policy is to value investment properties at each reporting period, with independent valuations performed on a rotational basis to ensure each property is valued at least every 24 months by an independent external valuer (in compliance with the Fund's debt facility). Where a property is not due for an independent valuation, internal valuations are undertaken at the end of reporting period, the valuation methods include the discounted cash flow (**DCF**) method and income capitalisation method.

Seven properties were externally valued as at 30 September 2020. These were 47 Sawmill Circuit, Hume ACT; 57 Sawmill Circuit, Hume ACT; 24 Sawmill Circuit, Hume ACT; 44 Sawmill Circuit, Hume ACT; 2-8 Mirage Rd, Direk SA; 2404 Logan Road, Eight Mile Plains QLD; and 186 Reed Street, Greenway ACT. Combined, these valuations have resulted in an increase in property value of AUD1.4 million since the last reported value on 31 March 2020.

The uplift in value for the properties that were externally valued is largely driven by capitalisation and discount rate compression on the ACT industrial properties, offset by cashflow assumptions. The weighted average capitalisation rate compression on the ACT industrial properties was approximately 50 bps. The cashflow assumptions adopted by the valuers factored in longer lease up periods and lower net effective rents. Given 24 Sawmill Circuit and 57 Sawmill Circuit both have short WALEs, the short term cashflow adjustments largely offset the compression in capitalisation and discount rates.

Other properties in the portfolio were internally valued with a net increase of AUD17.2 million. The uplift in value for the properties that were internally valued is largely driven by cash flow factors, amendments to the valuation methodology applied (on the amended risk assessment outcome) and leasing activity undertaken since 31 March 2020. For 13 of the properties internally valued, the capitalisation and discount rate softening adopted in May 2020 was reversed on the back of the risk reassessment, leasing activity undertaken since May 2020 and market evidence. For all other properties internally valued, the capitalisation rate and discount rate was not varied to what was adopted in May 2020.

The total increase in property value for the six months to 30 September 2020 was AUD18.6 million. The valuation approach the Fund has adopted for the half year to 30 September 2020 is a continuation of the approach adopted for the reassessment and ultimate adoption of fair value for the year ended 31 March 2020 conducted in May 2020. This approach was conducted in light of the potential impacts of the COVID-19 pandemic on the Fund's portfolio, factoring in the limited market information and unknown impacts to the Fund's tenants available at that time. The focus was on a risk based assessment, where there was a biased approach to the discounted cash flow (**DCF**) valuation methodology (for the properties that were internally valued) to capture the impacts of subdued growth, longer lease up periods, lower net effective rents and lower probability of tenant's renewing in the short to medium term.

The assessment undertaken to determine the fair value the Fund's portfolio is based on the measures and process discussed below. This included an assessment of each individual tenant's specific situation and overlaying market factors.

A risk assessment of each property in the portfolio was undertaken incorporating the following factors:

- tenant covenant (higher tenant covenant strength would indicate lower risk);
- weighted average lease expiry (**WALE**) (higher WALE would indicate lower risk);
- rent reversion to market (higher rent reversion would indicate higher risk); and
- whether any of the tenant's had applied for rental support (expected or actual rental relief request would indicate higher risk).

Each factor above was considered along with other property specific factors as relevant to determine an overall risk rating for each property as low, medium or high. The reassessed fair values were determined based on a mix of discounted cash flow (**DCF**) and midpoint (between DCF and capitalisation rate) approaches. Where the DCF approach was adopted, the value was sense checked to the capitalisation rate approach to ensure adopted value was reasonable. In determining whether the DCF or midpoint approach was adopted, the Fund applied the following approach:

- midpoint approach was adopted for properties where the risk assessment resulted in a low impact outcome
- DCF approach was adopted for properties where the risk assessment resulted in a medium to high impact outcome

Under the capitalisation rate method a property's fair value is estimated based on the normalised net operating income generated by the property, which is divided by the capitalisation rate.

Under the DCF method, a property's fair value is estimated using explicit assumptions about the benefits and liabilities of ownership over the property's life including an exit or terminal value. This involves the projection of a series of cash flows and to this, a market-derived discount rate is applied to establish the present value of the income stream.

In determining the specific assumptions to be adjusted, the Fund undertook the following process for each property:

1. Tenant engagement program and cashflow indicator

The Fund implemented a detailed tenant engagement program. All tenants within the portfolio were communicated with a number of times in an attempt to understand the potential impacts of the COVID-19 pandemic on their business and how this might influence their ability to meet their lease obligations and their future leasing decisions. Rental relief in the form of rental waivers or deferrals has been provided to the qualified tenants as required under the National Cabinet's Mandatory Code of Conduct for SME commercial leasing principles during the COVID-19 pandemic which has been given effect by state and territory legislation. The rental relief and information obtained from tenants are applied within the risk assessment process and determining the forecast cash flows within fair values assessment.

2. Market indicator

The market indicators that were taken into account included:

- location of each property;
- tenant industry type and the level of impact; and
- other market factors.

The cashflow and market indicators as well as the risk assessment factors were considered to determine if adjustments to the reassessed fair values should be made to discount rates and cap rates, market rental growth in the short to medium term, levels of incentives, probability of tenant retention, downtime periods, leasing fees and cap rate and terminal yield horizon periods.

(B) Uncertainty around property valuations

The COVID-19 pandemic has impacted market activity in many sectors globally. The valuation assessment undertaken for reporting purposes has attached less weight to previous market evidence for comparison purposes to inform opinions of value. The current response to the COVID-19 pandemic means that the Fund continues to face an unprecedented set of circumstances on which to base a judgement. In the event that impacts are more material or prolonged than anticipated, this may have further impact to the fair value of the Fund's property portfolio, and the future price achieved if a property is sold.

(C) Contractual obligations/capital commitments

At 30 September 2020, the Fund included forecast cost associated with the aluminium cladding panel assessment and remediation for three properties in the portfolio (31 March 2020: 4) within the valuation of these properties rather than a separate provision.

| AUD'000 | 30 September 2020 | 31 March 2020 |
|--------------------------------------|-------------------|---------------|
| 266 King Street, Newcastle NSW | 70 | 70 |
| 2 Richardson Place, North Ryde NSW | – | 500 |
| 449 Punt Road, Cremorne VIC | 550 | 500 |
| 35–49 Elizabeth Street, Richmond VIC | 1 100 | 1000 |
| | 1 720 | 2 070 |

Other capital commitments relating to the investment properties are listed below: (31 March 2020: 2.6 million):

- 35–49 Elizabeth Street, Richmond VIC – AUD1.9 million construction works to enclose balcony space to create additional lettable area as part of a lease extension agreement with an existing tenant.

(D) Fair value hierarchy – Investment property

The fair value for all investment properties AUD1 100.4 million (31 March 2020: AUD1 085.0 million) has been undertaken under the Level 3 fair value hierarchy, where unobservable inputs have been utilised in the valuation techniques. For all investment property that are measured at fair value, the current use of the property is considered the highest and best use.

The following significant unobservable inputs have been considered to determine the fair value of measurement at the end of the reporting period:

- weighted average capitalisation rate of 6.46% (31 March 2020: 6.57%), weighted average discount rate of 7.27% (31 March 2020: 7.39%) and weighted average terminal yield of 6.78% (31 March 2020: 6.82%); and
- weighted average rental growth is 2.65% (31 March 2020: 2.62%) based on a 10 year period, noting that in the short term the rental growth adjustments are lower than the weighted average due to the impacts of the COVID-19 pandemic.

(E) Sensitivity analysis

Due to the uncertainty the COVID-19 pandemic is currently having on property values, sensitivity analysis has been undertaken to further stress test the assessment of fair value undertaken for half year-end reporting requirements.

The following sensitivity analysis is based on a range of potential capitalisation rate and discount rate movements on a portfolio basis compared to the capitalisation rates and discount rates adopted by the Fund at 30 September 2020, and are considered to be the key unobservable inputs that would be expected to have the most material impact on the fair values adopted if they moved.

As noted in A. Valuation basis the base case was the fair value for each property as at reporting date, where a combination of DCF and midpoint approaches was adopted. The stress testing performed was based on the same approach adopted for each property. For properties where the DCF approach was adopted, the stress testing was based on softening discount rates by 0.25% and 0.50%. Softening the capitalisation rates for properties where the DCF approach was adopted did not have an impact on the outcome. For properties where the midpoint approach was adopted, the stress testing was based on softening both the capitalisation rate and discount rate by 0.25% and 0.50%.

The below table is the outcome of the sensitivity analysis:

| AUD'000 | Capitalisation rate movement | | | |
|------------------------|------------------------------|-----------|-----------|-----------|
| | 0% | 0.25% | 0.50% | |
| Discount rate movement | 0% | 1 100 401 | 1 081 700 | 1 063 869 |
| | 0.25% | 1 089 956 | 1 070 704 | 1 052 873 |
| | 0.50% | 1 079 455 | 1 060 203 | 1 042 373 |

The results of the sensitivity analysis above demonstrates that stress testing the material unobservable inputs by the ranges disclosed would result in a movement of AUD58.0 million if discount rate and cap rate was softened by 0.50%. Even at this unlikely worst case scenario, this would not result in the Fund's financial position being materially impacted to the point the Fund would reconsider its position as a going concern.

Notes to the consolidated interim financial statements

For the six months to 30 September 2020 *continued*

7. Cash and cash equivalents

| AUD'000 | 30 September 2020 | 31 March 2020 |
|--|-------------------|---------------|
| Cash held on call account | 7 153 | 17 128 |
| Total cash and cash equivalents | 7 153 | 17 128 |

8. Receivable and other assets

As at 30 September 2020, the Fund granted AUD0.6 million (31 March 2020: nil) of rental relief to tenants in the form of rental waivers and AUD1.1 million (31 March 2020: nil) in the form of rental deferrals as required for qualifying tenants under the National Cabinet's Mandatory Code of Conduct for SME commercial leasing principles during the COVID-19 pandemic which has been given effect by state and territory legislation. For non-qualifying tenants the principles of the code were taken into account in the consideration of deferral requests. Deferrals granted have been agreed with tenants to be repaid over periods between October 2020 and September 2022.

Consideration of the impact of COVID-19 on tenants has been incorporated into the assessment as at 30 September 2020 based on discussions held to date with each tenant and on any other information known about the tenant and/or their trading conditions. As at 30 September 2020, the Fund recognised an allowance for expected credit losses of AUD0.2 million (31 March 2020: nil).

| AUD'000 | 30 September 2020 | 31 March 2020 |
|--|-------------------|---------------|
| Current | | |
| Prepaid expenses | 3 431 | 3 391 |
| Trade receivable | 1 674 | 852 |
| Allowance for expected credit losses | (151) | – |
| Other assets | 4 109 | 223 |
| | 9 063 | 4 466 |
| Non-current | | |
| Trade receivable | 212 | – |
| | 212 | – |
| Total receivable and other assets | 9 275 | 4 466 |

9. Borrowings

| AUD'000 | Tranche expiry date | Interest rate | 30 September 2020 | 31 March 2020 |
|---|---------------------|---------------------------|-------------------|----------------|
| BORROWINGS | | | | |
| Loans – secured – bank debt | | | | |
| ANZ Facility – Tranche G | 01-Apr-23 | BBSY + 1.55% ⁹ | – | 20 000 |
| ANZ Facility – Tranche H | 01-Apr-25 | BBSY + 1.55% ⁹ | 51 291 | 75 000 |
| ANZ Facility – Tranche I | 01-Apr-24 | BBSY + 1.55% ⁹ | – | 15 000 |
| Westpac Facility – Tranche M ¹⁰ | 28-Sep-21 | BBSY + 1.35% ⁹ | – | 46 500 |
| Westpac Facility – Tranche N | 28-Mar-23 | BBSY + 1.45% ⁹ | 52 815 | 40 815 |
| The Prudential Company of America Facility | 23-Dec-29 | 3.4% | 150 000 | 150 000 |
| Total long-term borrowings – secured | | | 254 106 | 347 315 |
| Capitalised loan establishment costs | | | (1 905) | (1 828) |
| Total value of interest-bearing borrowings | | | 252 201 | 345 487 |

The Fund's gearing¹¹ was 22.4% as at 30 September 2020 (31 March 2020: 28.0%).

At 30 September 2020 the approved facility limit of the loan facility was AUD325.0 million (31 March 2020: AUD375.0 million) with AUD70.9 million (31 March 2020: 27.7 million) undrawn.

The Fund's policy is to hedge at least 75% of interest rate risk. At 30 September 2020, 97.3% (31 March 2020: 87%) of borrowings were hedged using interest rate swaps, locking in a blended rate (including margin and line fees) of 3.07% (31 March 2020: 3.03%) for a weighted average 7.8 year (31 March 2020: 5.6 year) term. The facility held with the Prudential Company of America has a make whole provision that may be triggered in certain circumstances where there has been a full or partial repayment during the term of the facility.

⁹ Varies based on gearing level.

¹⁰ Tranche cancelled.

¹¹ Interest bearing liabilities (excluding debt establishment costs) less cash divided by the total value of investment properties. (non-IFRS information).

10. Financial instruments

The financial instruments of the Fund consist mainly of cash and cash equivalents, including deposits with banks, borrowings, derivative instruments, trade and other receivables and trade and other payables. The Fund purchases or issues financial instruments in order to finance operations and to manage the interest rate risks that arise from these operations and the source of funding.

Derivative financial instruments

Derivative instruments are used in the normal course of business in order to hedge the Fund's exposure to fluctuations in interest and currency rates in accordance with the Fund's financial risk management policies. Interest rate hedging instruments are valued based on broker quotes and are tested for reasonableness by discounting future cash flows using an observable market interest rate curve at the dates when the cash flows will take place. The gain or loss from re-measuring the interest rate and cross currency swaps at fair value is recognised in the consolidated statement of profit and loss and other comprehensive Income.

Details of the interest rate fixed for variable swap instruments are as follows:

| Financial institution | Notional amount \$'000 | Fair value \$'000 | Start date | End date | Fixed rate |
|---|---------------------------|----------------------|------------|-----------|------------|
| 30 September 2020 | | | | | |
| Australia and New Zealand Banking Group | 30,000 | (1,045) | 24-Dec-19 | 24-Dec-24 | 1.06% |
| Westpac Banking Corporation | 67,303 | (3,146) | 11-Dec-17 | 12-Dec-26 | 2.58% |
| | 97,303 | (4,192) | | | |

| Financial institution | Notional amount \$'000 | Fair value \$'000 | Start date | End date | Fixed rate |
|---|---------------------------|----------------------|------------|-----------|------------|
| 31 March 2020 | | | | | |
| Australia and New Zealand Banking Group | 30,000 | (773) | 24-Dec-19 | 24-Dec-24 | 1.06% |
| Westpac Banking Corporation | 67,303 | (2,564) | 11-Dec-17 | 12-Dec-26 | 2.58% |
| | 97,303 | (3,337) | | | |

Fair value hierarchy-financial instruments

Cash and cash equivalents, receivables and other assets; trade and other payables are measured at amortised cost and approximate fair value.

In the case of financial instruments whose carrying amount is not the same as their theoretical fair value. The fair value has been calculated as follows:

- a. The fair value of "long term borrowings at amortised cost" has been estimated by market interest rate at period end.

As at 30 September 2020, the Fund's long term borrowings had a fair value of AUD317.1 million (31 March 2020: AUD373.1 million).

The carrying amount of these long term borrowings was AUD252.2 million (31 March 2020: AUD345.5 million). The difference between carrying amounts and the fair values is due to:

- unamortised up-front costs which are included in the carrying amounts but excluded from fair values; and
- movements in discount rates applied in fair value discount cash flows based on current funding curves.

Derivative financial instruments consist of interest rate hedging instruments. Interest rate hedging instruments are valued based on broker quotes and are tested for reasonableness by discounting future cash flows using an observable market interest rate curve at the dates when the cash flows will take place.

For financial instruments whose carrying amount is equivalent to their fair value, the measurement processes used are defined as follows:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 – inputs other than quoted prices included within Level 1 that are observable for the assets and liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3 – inputs for the assets and liabilities that are not based on observable market data (unobservable inputs).

Notes to the consolidated interim financial statements

For the six months to 30 September 2020 *continued*

| AUD'000 Fair value and carrying amount | Carrying amount | Fair value | | | Total |
|---|-----------------|------------|----------------|----------|----------------|
| | | Level 1 | Level 2 | Level 3 | |
| As at 30 September 2020 | | | | | |
| Financial assets not measured at fair value | | | | | |
| Cash and cash equivalents | 7 153 | – | – | – | – |
| Receivables and other assets | 9 275 | – | – | – | – |
| | 16 428 | – | – | – | – |
| Financial liabilities not measured at fair value | | | | | |
| Trade and other payables | 40 763 | – | – | – | – |
| Long term borrowings | 252 201 | – | 317 084 | – | 317 084 |
| | 292 964 | – | 317 084 | – | 317 084 |
| Financial liabilities measured at fair value | | | | | |
| Interest rate swaps | 4 192 | – | 4 192 | – | 4 192 |
| | 4 192 | – | 4 192 | – | 4 192 |
| As at 31 March 2020 | | | | | |
| Financial assets not measured at fair value | | | | | |
| Cash and cash equivalents | 17 128 | – | – | – | – |
| Receivables and other assets | 4 466 | – | – | – | – |
| | 21 594 | – | – | – | – |
| Financial liabilities not measured at fair value | | | | | |
| Trade and other payables | 43 567 | – | – | – | – |
| Long term borrowings | 345 487 | – | 373 053 | – | 373 053 |
| | 389 054 | – | 373 053 | – | 373 053 |
| Financial liabilities measured at fair value | | | | | |
| Interest rate swaps | 3 337 | – | 3 337 | – | 3 337 |
| | 3 337 | – | 3 337 | – | 3 337 |

b. Details of changes in valuation techniques

There have been no significant changes in valuation techniques during the period under review.

c. Significant transfers between Level 1, Level 2 and Level 3

There have been no transfers between Level 1, Level 2 and Level 3 during the period

11. Related party transactions

The Fund entered into the following related party transactions during the year with the Investec Group and its subsidiaries:

Transactions with related parties:

| AUD'000 | Six months to 30 September 2020 | Six months to 30 September 2019 |
|--|------------------------------------|------------------------------------|
| Payments to Investec Group and its subsidiaries: | | |
| Investec Property Management Pty Limited – subsidiary | | |
| Asset management fee | 2 821 | 3 186 |
| Property management fee ¹² | 690 | 693 |
| Leasing fee | – | – |
| Investec Bank Limited – parent company | | |
| Capital raising fees and listing costs | – | 215 |
| Investec Australia Limited – subsidiary | | |
| Interest on swaps | – | 909 |
| Amounts owing to related parties | | |
| Investec Property Management Pty Limited – subsidiary | | |
| Asset management fee payable | 474 | 584 |

12. Subsequent events

During the current period, the RE announced that it has commenced discussions with the Investec Group to internalise the management of the Fund, including retention of the existing management team. The Board has established a sub-committee comprising the independent directors to consider the internalisation proposal on behalf of unitholders. An Explanatory Memorandum and Notice of Meeting was sent to the unitholders on 20 October 2020. The unitholder meeting to vote on the internalisation proposal is scheduled for 17 November 2020. If the vote is successful, the proposal will be implemented on 30 November 2020.

Since balance date, there is no other item, transaction or event of a material and unusual nature likely, in the opinion of the RE, to affect significantly the operations of the Fund, the results of these operations, or the state of affairs of the Fund, in future financial years.

¹² Investec Property Management Pty Limited (**IPMPL**) has been contracted to perform property management services on behalf of the Fund. IPMPL has sub-contracted certain of these services to third party property managers who are paid by IPMPL.

Independent Auditor's review report



Independent Auditor's Review Report

To the unitholders of Investec Australia Property Fund

Conclusion

We have reviewed the accompanying **Interim Financial Report** of Investec Australia Property Fund (the Fund).

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Interim Financial Report of Investec Australia Property Fund does not comply with the *Corporations Act 2001*, including:

- giving a true and fair view of the **Group's** financial position as at 30 September 2020 and of its performance for the half-year ended on that date; and
- complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

The **Interim Financial Report** comprises:

- Consolidated statement of financial position as at 30 September 2020.
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the half-year ended on that date
- Notes 1 to 12 comprising a summary of significant accounting policies and other explanatory information
- The Directors' Declaration.

The **Group** comprises Investec Australia Property Fund (the Fund) and the entities it controlled at the half-year's end or from time to time during the half-year.

Basis for Conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*. Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.



Responsibilities of the Directors for the Interim Financial Report

The Directors of Investec Property Limited, as the Responsible Entity of Investec Australia Property Fund are responsible for:

- the preparation of the Interim Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*.
- such internal control as the Directors determine is necessary to enable the preparation of the Interim Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibilities for the Review of the Interim Financial Report

Our responsibility is to express a conclusion on the Interim Financial Report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the Interim Financial Report does not comply with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 30 September 2020 and its performance for the half-year ended on that date, and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of an Interim Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

KPMG

Paul Thomas

Partner

Sydney

29 October 2020

